

# ServicePower Partner Program

**servicepower**  
Service Excellence

## The ServicePower Partner Program offered to you by an award winning software solutions provider

As an award winning software solutions provider, ServicePower is wholly committed to providing best-in-class scheduling and optimization solutions to any OEM solutions provider.

At ServicePower, we pride ourselves on the excellent service that we provide to all our customers. We understand that all our customers have different needs and we strive to provide an entirely personal service and solution at the highest quality.

### What can you expect when you join ServicePower's Partner Program?

We offer an extensive partner program that will provide you with all the tools you will need to take advantage of our solutions. Whatever level (tier) you decide to join, you can rest assured that it is specially designed to support you and help generate greater value and profit to you and your customers.

As a global entity, ServicePower offers a flexible business model to its partners. The Partner Program is designed to fit all types of partners, from technology and platform partners to system integrators and value added resellers.

- Complete access to the best-in-class work force scheduling application, ServiceScheduling
- Off the shelf package with no custom coding
- Easy to integrate to your existing systems
- Minimal integration costs
- Quick implementation
- Highly configurable to fit many industries
- Opportunities to train pre-sales personnel
- Option to upgrade your partner package when you wish

As a channel partner, you will have access to our powerful suite of enterprise software used by Global 2000 companies, which is used to optimize and manage their field service resources. You can choose to host the ServicePower solution for your customers, or you can implement the solution at the customer's site.

### Our Partner Program is available in four distinct levels:

- Platinum
- Gold
- Silver
- Bronze

As an OEM partner, you can license our product, ServiceScheduling for integration with your products or services.

The program benefits differ at each level. Partners will receive incremental benefits upon the level of partnership they commit to. So, the greater the level of commitment, the greater the benefits the partner will receive.

#### WHAT LEVEL IS RIGHT FOR YOU?























PLATINUM - Platinum is for OEM's who want to offer ServiceScheduling on-premise or hosted in a SaaS model to clients.

GOLD - Gold is for OEM's who want to integrate a scheduling tool with minimal commitments, while receiving full support from ServicePower.

SILVER - Silver is designed for solution resellers who wish to resell a best-in-class scheduling tool.

BRONZE - Bronze is designed for partners simply looking for lead referrals.

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TIER	PLATINUM	GOLD	SILVER	BRONZE
PRODUCTS	HOSTED OR ON PREMISE	HOSTED OR ON PREMISE	RESELLER	REFERRAL
ServiceScheduling	Fixed purchase price	Price list	Price list	Price list
ServiceGPS	Fixed purchase price	Price list	Price list	Price list
ServiceMobility	Fixed price	Price list	Price list	Price list
ServiceStats	Fixed price	Price list	Price list	Price list
Offer Scheduling as a Service				
Private label banner, fonts, background				
Sales Certification Training				
Implementation Certification required?			Sales only	
Business Consultant Certification				
Technical Consultant Certification			None Included	None Included
Application Training for all licensed products				
Integration to host				
Technical Support				Provided per SLA between ServicePower and customer
Professional Services Fee	Funded through 1 <sup>st</sup> three client engagements	Funded through 1 <sup>st</sup> three client engagements	Sales & Marketing Training	N/A

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